

Thomas Poullos

Tel: +(30) 2410 684591

Nationality: Hellenic
Date of Birth: 29th October, 1971

EDUCATION

04/21 – Present **PHD Candidate**, Department of Business Administration

10/04 – 07/07 **Master of Business Administration (MBA) – Part Time**
Staffordshire University, England, U.K.

9/01 – 07/02 **Postgraduate Certificate – Open and Distance Learning**
Hellenic Open University, Patras, Greece.

2/90 - 6/95 **BSc in Business Administration**
Technological Education Institute of Larissa, Larissa, Greece.

CERTIFICATES

4/02 **Certified Trainer**
National Accreditation Center of Vocational Training Structures and
Accompanying Services (E.KE.ΠΙΣ.).

6/02 **Benchmarking Qualified Consultant (BQC)**
Aristotle University of Thessaloniki – Project Urenio.

PROFESSIONAL EXPERIENCE

05/06 – present **Department of Project Management. TEI of Larissa. Larissa, GR**
ETP

02/03 – 05/06 **Head of Project Management Office. TEI of Larissa. Larissa, GR**
04/97 – 02/03 **Project Manager & Controller.**

- Coordinate the team of project management and controlling of the projects.
- Coordinate and guide the Project Managers.
- Supervise on planning and budgeting of the projects.
- Promote effective cooperation with EPEAEK (Ministry of Education) and other Institutions.
- Develop the activities for monitoring of the execution of the budgets, Identify and investigate major variances of actual to budget.

8/96 - 6/97 **Business Consultant Giannitsa, GR**
Eurodevelopment, D. Roumeliotis & Associates.

- Consulting on Start-Up development
- Business Planning and organizing.

3/96 - 8/96 **Project Developer Karlsruhe, DE**
Software Laboratory. Fachhochschule Karlsruhe.

- Developed the project „Marketing on the Internet“.
- Designed and programmed the Web Pages for the faculty of “Wirtschaftsinformatik” (Business Information Systems).
- Prepared a guide discussing the influences of techniques and marketing aspects related to the project.

3/94 - 8/94 **Project Developer Paderborn, DE**
Siemens-Nixdorf Information Systems AG.

- Developed the concept for the programming of automated tests to assure quality of "ComfoDesk".
- Created the prototype of the user's guide.

7/93 - 12/93

Assistant Information Officer

Dresden, DE

Akademischen Reisedienst an der TU Dresden.

- Obligatory six-months work placement.
- Customer service, Public relations.

TEACHING EXPERIENCE

09/07 – present

TEI of Larissa, Project Management Department

09/99 – 06/06

Teaching Assistant in Business Applications.

TEI of Larissa, Department of Accounting (Larissa, GR)

04/00 – present

College Instructor in E-business, Project Management, Business Applications.

Centres for Professional Training and Development (Thessalia, GR).

09/98 – 06/00

College Instructor in Business Applications.

Postsecondary Institute of Vocational Education and Training (Larissa, GR).

12/98 – 12/03

College Instructor in Business Applications.

Postgraduate courses at Continuing Education Center, TEI of Larissa (Larissa, GR).

LANGUAGES

- Greek – native speaker.
- English – fluent, written and spoken (Proficiency level)
- German – very good, written and spoken (Zertifikat)

COMPUTER SKILLS

- Proficient in Windows, MS-Office (Excel, Word, PowerPoint, etc.), MSProject, Photoshop, Corel
- Strong skills in OpenScript-ToolBook, MS-Test, HTML, JavaScript.

CAREER-RELATED EXPERIENCE

- Project Coordinator: Initiative for the Employment in the Northeast of Imathia.
- Business Plan Developer: The Ten Years Business Plan of Technological Education Institute of Larissa.
- Project Coordinator: "Go Digital" Project (Greece), HelpDesk coordinator.
- Project Coordinator: "Application of Total Quality Management in Educational system".
- Project Coordinator: "Multimedia Training Assessment of Qualification in the Food & Drink Sector", MUTASFOOD (L.d.V.).
- Attended conferences and seminars within and outside Greece on new technologies on education and management.

EXTRA CURRICULAR ACTIVITIES

Institutes and Organizations:

- 05/2005**
- Co-founder of the "Research Institute of Internet Business Transactions" in Larissa, Greece.
- 03/2005**
- Co-founder of the "Institute of Entrepreneurship Development" in Larissa, Greece.
Institute's vision is to contribute to the development of an environment which will provide the entrepreneurship spirit, the research, the extraversion of the enterprises.
- 06/2004**
- Co-founder and Managing Director of *MyOwnBooking.com Limited*, an internet start-up operating an Online B2B Booking System (Coventry, UK)

Publications:

- Poullos, T., Vasileiadis, A. (2007) "Obstacles for Entering E-Business: The Gender Aspect", *Proceedings of the Allied Academies International Conference, Academy of Strategic E-Commerce, Vol. 6, Nr 1, Jacksonville, FL. April 11-14, 2007.*
- Vasileiadis, A., Poullos, T. (2007) "Entrepreneurship Among Graduates: Reality and Prospects in Tertiary Education", *Proceedings of the Allied Academies International Conference, Academy of Entrepreneurship, Vol. 13, Nr 1, Jacksonville, FL. April 11-14, 2007.*
- Poullos, T., Vasileiadis, A., Anagnostopoulos, A., Apostolou, D. (2006) "Two-Sided Market Networks: the Importance of Internet b2b Intermediaries", *Proceedings of the International Conference on MIBES (Management of International Business & Economics Systems), TEI of Larissa, 4-5 Nov. ISBN: 978-960-87764-3-2*
- Sdrolas, L., Trivelas, P., Syrakoulis, K., Poullos, T. (2005) "Applicability of Project Management Techniques in SMEs: Evidence from Greece", *Proceedings of the International Conference on Tourism Development and Planning, Cluj-Napoca, Romania.*
- Loupa, P., Sdrolas, L., Poullos, T., Passias, Ch. (2005) "Tourist development of non satiated regions: a research for the case of the coastline of Larissa's prefecture", *Proceedings of the International Conference on Tourism Development and Planning, Patras, Greece.*
- Poullos, T. and Vasiliadis, A., "Case Studies in Management", Distance Learning Center, National & Kapodistrian University of Athens, September 2004.
- Poullos, T. and Vasiliadis, A., "Strategic Management", Distance Learning Center, National & Kapodistrian University of Athens, September 2004.
- Poullos, T. and Vasiliadis, A., "Entrepreneurship in Textile Mill – Case Studies", Technical Vocational School, Ministry of Education, February 2004.
- Poullos, T. and Vasiliadis, A., "Entrepreneurship in Cosmetics – Case Studies", Technical Vocational School, Ministry of Education, February 2004.
- Thomas Poullos, "Office Automation Software", Department of Accounting, Technical University of Larissa, September 2002.

- Thomas Poullos, "Internet and E-Mail User's Guide", Department of Plant Production, Technical University of Larissa, June 1999.

Presentations:

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| 04/05 | <ul style="list-style-type: none"> • Speaker at the Seminar "Management of E-Business, Internet and IT in Marketing Operations", Presentation subject: Successful Entrepreneurship. Fachhochschule Nordhausen (Nordhausen, Germany) |
| 04/04 | <ul style="list-style-type: none"> • Speaker at the Seminar "Management of E-Business, Internet and IT in Marketing Operations", Presentation subject: Entrepreneurship and the Internet. Business School Virrat, Pirkanmaa Polytechnic (Virrat, Finland) |
| 12/00 | <ul style="list-style-type: none"> • Presentation of the project MUTASFOOD, Training 2000 (LdV) Fair. Brussels, Belgium. |
| 04/00 | <ul style="list-style-type: none"> • Speaker at the Seminar "Multimedia, other media and information technology in marketing operations". Presentation subject: Avoiding Marketing Mistakes on Net-Business. Pirkanmaa Polytechnic – Virrat School of Business and Media. Virrat, Finland. |
| 06/99 | <ul style="list-style-type: none"> • Presentation of the Project: "Traineeship of the students of TEI of Larissa". Conference for EPEAEK Projects. TEI of Piraeus. Tinos Island, Greece. |
| 11/98 | <ul style="list-style-type: none"> • Workshop presentation under the Project MUTASFOOD (LdV). Galway, Ireland. |

PERSONAL INTERESTS

- Athletics, Basketball, swimming, sailing.
- Member of Pieria-Imathia Athletics Judges Committee.